

BUSINESS OPPORTUNITY

CRUISES, MARITIME ATTRACTIONS AND RIVER EXCURSIONS



OPPORTUNITY

The Old Port of Montréal Corporation Inc. (OPMC) is looking for innovative projects in terms of cruises, maritime attractions and/or excursions on the river, to enhance its value.

The selected activity will enhance and complement the existing offer. The proposals must consider all applicable standards in force and highlight the geographical and nautical particularities of the St. Lawrence River.

TERMS

- Duration: May 2025 to Octobre 2029 – renewal option at OPMC's discretion.
- Five (5) operating seasons; approximately mid-May to mid-October of each Lease year.
- An eighty (80) foot long space for operation.
- A minimum rent of 50,000\$ for the season.
- Depending on the tenant's needs, a ticket office and/or storage space may be available for additional rent.
- Security deposit of 15 000 \$.
- Rent will be negotiated within parameters of the proposal.
- Must accept the terms and conditions of the lease.
- Must provide all required permits prior to operation.

GENERAL INFORMATION

ABOUT THE OLD PORT OF MONTRÉAL

The Old Port of Montréal plays an active role in Montreal's economic development by offering high-quality cultural, tourist and recreational products.

The current maritime offering includes river shuttle services provided by ARTM, dinner cruises offered by Bateau-Mouche, descent of Lachine rapids with Jet boating Montreal or Spin boating, guided tours of the river or Lachine Canal offered by Le Petit Navire, jet ski rentals by Aventures Wet Set MTL, and more. OPMC also operates a private marina, Port d'escale with 120 docks.

The Old Port of Montréal welcomes an average* of 6.3 million visitors annually, including 4.5 million during the summer season.

** Average based on the last 5 years.*

SUBMIT A PROJECT

Please submit your project before **September 15th, 2024**, by filling out the following web form:

<https://www.oldportofmontreal.com/commercial-projects>

If you have any questions, please contact us at business_project@oldportofmontreal.com

Your proposal must include :

- A presentation of your company,
- A presentation of your attraction and rates,
- A presentation of your offer and customer experience,
- A business plan or investment plan, including proposed annual rent,
- A visual of the proposed facilities,
A description of all the technical requirements needed to operate the vessel (s).

LOCATION PLAN

